SHOOK® RESEARCH



Forbes | SHOOK Virtual Top Advisor Event Forging Ahead

Thursday, **June 3, 2021**

TIME	SESSION & SPEAKER
11:00-11:10 am	Opening Remarks — RJ Shook, President &Co-Founder, SHOOK Research & Senior Forbes Contributor — Liz Shook, COO & Co-Founder, SHOOK Research — Frank Berland, Managing Partner, SHOOK Research
11:10-11:25 am	Winning Team Structures — Nestor Vicknair, Merrill Lynch Wealth Management — Erin Scannell, Ameriprise Financial Services — Jennifer Shydler, Merrill Lynch Wealth Management — Moderator: Heather Crist, Head of Field Engagement, UBS Wealth Management USA
11:25-11:40 am	The World is Changing. Your portfolio needs to change too. (Maybe a lot.) — Richard Bernstein, CEO & CIO, Richard Bernstein Advisors
11:40-11:55 am	Creating Lasting Value: A guide to building a successful HNW enterprise — Michael Schweitzer, Head of HNW, Capital Group American Funds
11:55am-12:10 pm	Addressing The Diversity Imperative: The Opportunity Ahead — Andy Sieg, President, Merrill Lynch Wealth Management — Moderator: Rebecca Rothstein, Merrill Private Wealth Management
12:10-12:30 pm	Real Estate as an Investment: A conversation with A.J. Agarwal, Blackstone — A.J. Agarwal, Sr. Managing Director, Blackstone — Moderator: Matt Sheehan, Morgan Stanley Private Wealth Management
12:30-12:45 pm	 3 Habits of Highly Effective Financial Professionals — David Curry, National Sales Manager, Lincoln Financial Distributors — Introduction: Justin DiLucchio, AVP, Relationship Management, Lincoln Financial Distributors
12:45-1:00 pm	A Vision for Victory — Terry Cook, Parcion Private Wealth — Dr. Kevin Elko, Advisor Advancement Institute, NY Life Investments — Introduction: Jen Tarsney, Director, Practice Management, NY Life Investments
1:00-1:15 pm	Value Investing and Technology — Manish Gupta, Portfolio Manager & Senior Research Analyst, First Eagle
1:15-1:30 pm	Investing in the Digital Asset and Blockchain Ecosystem — Mike Novogratz, Founder & CEO, Galaxy Digital — Alli McCartney, UBS Private Wealth Management
1:30-1:45 pm	Achieving Philanthropic Goals Through Selling a Major Business Asset — Josh Stamer, Senior Managing Director, Foundation Source — Lisa Snyder, UBS Wealth Management
1:45-2:00 pm	Talking Taxes with Your Clients: What the Biden Administration's Proposals Could Mean — Michael Amoia, Senior Vice President, Advanced Sales, Crump Life Insurance Services — Moderator: Ali Phillips, Obermeyer Wood Investment Counsel
2:00-2:10 pm	Cutting through Complexity to Build your Bottom Line — Paul Brunswick, Head of Invesco Global Consulting, Invesco

SHOOK® RESEARCH



Forbes | SHOOK Virtual Top Advisor Event Forging Ahead

Thursday, **June 3, 2021**

TIME	SESSION & SPEAKER
2:10-2:25 pm	 The Competitive Advantage of Diverse Teams — Kimberley Hatchett, Morgan Stanley Private Wealth Management — Jonathan Hodge, UBS Wealth Management — Moderator: Jonathan Hodge, Sandra Richards, Head of Global Sports, Entertainment & Segment Sales, Morgan Stanley
2:25-2:40 pm	Current Opportunities For A Dedicated China Position — Brendan Ahern, Chief Investment Officer, KraneShares
2:40-2:55 pm	Growing Your Practice in Any Environment — Mark Douglass, Morgan Stanley Private Wealth Management — Robert Sackler, Wells Fargo Advisors — Moderator: Don Plaus, Managing Director, Head of PWM, International & Institutional, Merrill Lynch Wealth Management
2:55-3:10 pm	The Long-Term Opportunity in Financials – <i>Misunderstood, Mispriced, and Primed for Revaluation</i> — Chris Davis, Chairman & Portfolio Manager, Davis Advisors
3:10-3:30 pm	Senior Loans: Solving for Yield and Rising Interest Rates — Taylor Watts, Senior Client Portfolio Manager, Invesco
3:30-3:45 pm	America's #1 Advisor: Building the Team of the Future — Jeff Erdmann, Merrill Private Wealth Management — Moderator: Joe Stein, Regional Director, Alger
3:45-4:00 pm	The Impact Advisor, Clients for Life — John Mathews, Group MD, Head of PWM & UHNW Americas, UBS Wealth Management — Judy Fredrickson, UBS Private Wealth Management
4:00-4:15 pm	Conversation with Anthony Scaramucci — Anthony Scaramucci, Founder & Managing Partner, SkyBridge Capital — Moderator: David Bahnsen, The Bahnsen Group
4:15-4:25 pm	St. Jude and the Power of Purpose: Connect Clients to the Greater Good — Rick Shadyac Jr., President & CEO of ALSAC, the fundraising and awareness organization for St. Jude Children's Research Hospital
4:25-4:30 pm	Closing Remarks — Liz Shook, COO & Co-Founder, SHOOK Research